

Proftech visiting report

On behalf of: **PHARMED & HEALTHCARE VIET NAM 2010**
(name existing principal, potential principal, or exhibition name)

Date of visit/by whom: **September 22th, 2010 by Nguyen Thi Minh Suong**
Company/exhibition name: **TAN BINH Exhibition & Convention Center**
Address/venue : **446 Hoang Van Thu Str., Tan Binh Dist., HCM Cty**

Contact details (email, tel/fax, mb)

Contact status (for companies)

First contact _____

(give details of last contacts, current situation, and possible development...)

Remarks and recommendations for actions:

The Exhibition hosted 191 companies/enterprises with 375 booths. In this Medical Exhibition, there were three main domains: (1) pharmaceutical products, (2) pharmaceutical machines, (3)medical furniture & equipment

(1) Pharmaceutical products included:

- Pharmaceutical materials
- New and traditional medicines
- Nutritional foods

(2) Pharmaceutical machines included:

- Pharmaceutical production equipments & technologies
- Pharmaceutical packing equipments: Induction aluminum foil sealing series
- Medical equipments : biochemistry auto-analyzer machine, laser machine, X-optical, ultrasound, general equipment for operating, cryosurgery machine, tabletop centrifuges, etc.
- Medical furniture: wheelchair, hospital bed, bed emergency, gauze sponges, disposable products made of non-woven used in operating room, surgical gowns, caps, face masks, etc
- Beauty instruments: laser system, fractional, CO2, vibration machine off the face, air supply oxygen to the skin, steam machine, etc

Several foreign companies has been exhibition at the show, particular from: China, Taiwan, Korea, Pakistan, Switzerland, USA with following approximately rate : 60% from China and Taiwan, 30% from Viet Nam and 10% from other locations.

Medical machines made from Switzerland have been shown at this exhibition. Majority pharmaceutical machine products belong to foreign companies. It can be concluded that this is potential market to extracting foreign investors.

By Nguyen Thi Minh Suong, 22nd September 2010