

Proftech visiting report

On behalf of: - **METALEX Vietnam 2010**, organized by Reed Tradex
- **4th Exhibition on Supporting Industries in HCMC**
organized by JETRO

Date of visit/by whom: October 7th, 2010 by Mr. Nguyen Quang Khanh

Company/exhibition name: **Saigon Exhibition & Convention Center (SECC)**

Address/venue: 799 Nguyen Van Linh Street, Tan Phu Ward, Dist.7, HCMC

Remarks and recommendations for actions

It is a co-located exhibition between the **Metalex** Vietnam 2010 focusing on Machine Tools and Metalworking Technology and the 4th Exhibition on **Supporting Industries** focusing on parts and accessories from Japanese and Vietnamese manufacturers in Vietnam.

Metalex involves 117 booths with companies from 25 countries. There are some international pavilions including as below:

- China Pavilion by China Council for the Promotion of International Trade (CCPIT)
- Singapore Pavilion by Association of Electronic Industries in Singapore (AEIS)
- Singapore Pavilion by Singapore's Manufacturers' Federation (SMa)
- Taiwan Pavilion by Taiwan Association of Machinery Industry (TAMI)
- Thailand Pavilion by BOI Unit for Industrial Linkage Development (BUILD)
- Thailand Pavilion by the Department of Export Promotion (DEP)

Metalex is to exhibit newest technologies, many new launches for Vietnamese manufacturing consisting of:

- Machine Tools and Machining Centers
- Sheet Metalworking
- Welding Technology
- Factory Automation
- Pump and Valve
- Material Handling
- Mold and Die
- Wire, Tube, Cable Technology
- Control Measurement
- Tools and Tooling

The 4th Exhibition on supporting industries in HCMC is to support for the purpose of promoting supporting industries of Vietnam and creating opportunities for foreign invested enterprises as buyers and potential suppliers as sellers to meet together.

The displayed product sectors consist of auto and motor spare-parts and components, mechanical engineering and precision engineering, electric materials and electronic parts, molding, plating, pressing and die-casting, rubber, metal and plastic components, printing, packaging.

This exhibition comprises two sections separately designed for Japanese Buyers and Vietnamese Suppliers.

There is no Swiss company in both exhibitions. There are several companies from Europe (Netherlands, Sweden, Romania...).

There are several companies in plastic, chemicals and packaging to which Proftech can introduce about Ferrum/DrM/SEP.

By Nguyen Quang Khanh
Date: Oct. 7th, 2010