

Proftech visiting report

On behalf of ___ **C.I.S Vietnam Advertising & Exhibition JSC.**

(name existing principal, potential principal, or exhibition name)

Date of visit/by whom: **June 10th, 2010, by NGUYEN Thi Huyen**

Company/exhibition name: **The 6th International Automobile & Supporting Industries Exhibition Fair and Conference**

Address/venue : **Giang Vo Exhibition and Trade Fair Center . Building A1, 148 Giang Vo, Ba Dinh, Ha Noi**

Contact details (email, tel/fax, mb)

Contact status (for companies)

First

contact _____

(give details of last contacts, current situation, and possible development...)

Follow-up (state last contact)

Project/technology

discussion _____

Remarks and recommendations for actions

The Exhibition has 100 companies/enterprises with 160 booths. In the Exhi, there are 3 domains involving Transportations, supporting industries and related services:

- Transportations sector includes: Car, high class coach, Bus, truck, van and special purpose vehicles; motorbike, bike, electric bike; railway, seaway and Airway transportation.

- Supporting industries sector includes:

+ Spare parts and components for producing, manufacturing and assembling automobile, motorbike and other vehicles;

+ Machinery, equipment, technology in molding, welding, plating, painting. Mechanics processing, machinery in automobile and motorbike spare parts manufacturing.

+ Automobile interior decor and toys.

+ Maintenance and Repair Machinery & equipments to assist Fuel supplying.

+ Design, Operation and management software system, quality control, measurement and Diagnosis system.

+ Transportation rescue vehicles and services, security system, hand tools and handling equipments, vehicle cleaning system.

- Related services include: garage service, applied technology development and researching projects; banking and insurance services; consultative and assistant services for activities of vehicle manufacturing, trading and consuming.

The majority of exhibitors come from Chia and Vietnam. There is no Switzerland companies at the exhibition.

According to Institute of Policy and Strategy, there is an increasing demand on cars as well as motorcycles in Vietnam in the next 10 years. In other words, Vietnam automobile & motorcycle market is very large potential.