

## Proftech visiting report

On behalf of \_\_\_ **Hanoi Industry and Trade Department.**

(name existing principal, potential principal, or exhibition name)

Date of visit/by whom: **May 27-30, 2010, by NGUYEN Thi Huyen**

Company/exhibition name: **The 2nd International Exhibition Fair on Environment and Energy Technology**

Address/venue : **Giang Vo Exhibition and Trade Fair Center . Building A1, 148 Giang Vo, Ba Dinh, Ha Noi**

Contact details (email, tel/fax, mb)

### **Contact status** (for companies)

First

contact \_\_\_\_\_

(give details of last contacts, current situation, and possible development...)

Follow-up (state last contact)

\_\_\_\_\_

Project/technology

discussion \_\_\_\_\_

### **Remarks and recommendations for actions**

The Exhibition has 77 companies/enterprises with 160 booths. In the Exhi, there are 2 domains involving Environment and Energy saving:

- Energy sectors includes: Industry, Construction, Renewable energy, Gas, Coal, Atomic and Collective Energy; Transportation;, Electricity and ESCOs (energy service companies).

- Environmental sector deals with the problem of Air, Water, waste, Environment and Anti-pollution.

The majority is Korea & Vietnamese enterprises in which the enterprises who produce and sell energy saving and environmental-friendly equipments in the above fields take the most booths. Visitors of this exhibition are very various: foreign investors in energy saving and environmental friendly technology domains, professors or scientists in these fields, etc.

Foreign enterprises come from Taiwan, China, Spain and Korea, etc.

No Swiss enterprise takes part in this Trade Fair

- **Recommendations:** Producing Environmental-friendly and energy saving equipments are very potential while Vietnam is facing the shortage of energy because of much consumption in industry. Moreover, Government and many companies positively approve of energy saving and environment campaigns. As a result, there have good chances for Swiss companies to invest in these fields.